

Recommended ADR literature

1. Abramson, H.I. (2004), *MEDIATION REPRESENTATION: ADVOCATING IN A PROBLEM-SOLVING PROCESS*, Louisville: NITA.
Alexander, N. (2006), *GLOBAL TRENDS IN MEDIATION*. 2nd edition. Netherlands: Kluwer Law International.
2. Boulle, L.J., M.T. Colatrella Jr. A. P. Picchioni (2008), *MEDIATION: SKILLS AND TECHNIQUES*. Lexisnexis.
3. Boulle, L. (2nd edition 2005), *MEDIATION-PRINCIPLES, PROCESS, PRACTICE*. Sydney: Lexis Nexis.
4. Brunet, E. , C, Craver, E. Deason (3rd ed. 2007), *ALTERNATIVE DISPUTE RESOLUTION: THE ADVOCATE'S PERSPECTIVE*.
5. Bush, R.A.B. and J.P. Folger (2005), *THE PROMISE OF MEDIATION: THE TRANSFORMATIVE APPROACH TO CONFLICT* John Wiley & Sons Pub.
6. De Palo, G. and M.B. Trevor (2007), *ARBITRATION AND MEDIATION IN THE SOUTHERN MEDITERRANEAN COUNTRIES*. Global Trends in Dispute Resolution, series 7. Editor N. Alexander. Alphen aan den Rijn: Kluwer Law International.
7. Calkins, R.M. and F. Lane (2006), *MEDIATION PRACTICE GUIDE*, Ch. 5 "The Attorney and Mediation". Aspen.
8. Carroll, E. and Mackie, K., (2nd edition 2006), *INTERNATIONAL MEDIATION: THE ART OF BUSINESS DIPLOMACY*. Tottel Publishing and Kluwer Law International.
9. Cloke, K. (2006), *THE CROSSROADS OF CONFLCIT: A JOURNEY INTO THE HEART OF DISPUTE RESOLUTION*. Janis Publications.
10. Cloke, K. (2003), *MEDIATING DANGEROUSLY: THE FRONTIERS OF CONFLICT RESOLUTION*, John Wiley & Sons.
11. Fisher, R. and D. Shapiro (2006), *BEYOND REASON: USING EMOTIONS AS YOU NEGOTIATE*. Penguin Group.
12. Fisher, R., W. Ury and B. Patton (1999). *GETTING TO YES: NEGOTIATING AGREEMENT WITHOUT GIVING IN*, Harvard Negotiation Project, 2nd edition. New York: Penguin Books.
13. Fisher, R., W. Ury and B. Patton, 'EVET' Boyun Eğmeden Anlaşmaya Varmak, İstanbul Bilgi Üniversitesi yayınları.
14. Glasl, F.(1999), *CONFRONTING CONFLICT: A FIRST-AID KIT FOR HANDLING CONFLICT*. Stroud, Gloucestershire, Hawthorn Press.
15. Haynes, J.M. (1994), *THE FUNDAMENTALS OF FAMILY MEDIATION*.
16. Macfarlane, J. (2008), *THE NEW LAWYER: HOW SETTLEMENT IS TRANSFORMING THE PRACTICE OF LAW*, UBC Press.
17. Mnookin, R.H., S.R. Peppet and A.S. Tulumello (2000), *BEYOND WINNING: NEGOTIATING TO CREATE VALUE IN DEALS AND DISPUTES*. Cambridge: Harvard University Press.
18. Moore, C.W. (2003), *THE MEDIATION PROCESS*. 3rd edition. San Francisco: Jossey-Bass.
Pel, M. (2007), REFERRAL TO MEDIATION', The Hague: Sdu Uitgevers.
19. Shell, G.R. (2nd edition 2007), *BARGAINING FOR ADVANTAGE. NEGOTIATION STRATEGIES FOR REASONABLE PEOPLE*. New York: Penguin books.
20. Ury, W.L. (2007), *THE POWER OF A POSITIVE NO: HOW TO SAY NO AND STILL GET TO YES*. Random House.

21. Winslade, J. and G. Monk (2000), NARRATIVE MEDIATION: A NEW APPROACH TO CONFLICT RESOLUTION. San Francisco: Jossey-Bass.