



4. Key Trainers

Manon Schonewille, ACB Group & Toolkit Company The Netherlands



OUTCOMES - TRAINING ACADEMY



Manon A. Schonewille is executive director of **ACB Group (www.ACB-group.com)**. She is also partner in Toolkit Company as well as interim director of the **Foundation ADR Center for Businesses**, in The Hague, Netherlands. This organisation was founded by (legal) associations as well as the private sector – including the Confederation of Netherlands Industry and Employers, VNO-NCW. The foundation focuses on representation of the private sector and research & development in the ADR field.

ACB Group primarily focuses on providing dispute and deal management (Business Unit ACB Outcomes), as well as delivering specialized trainings for business mediators, and users of mediation services, like managers and legal counselors (Business Unit ACB Training Academy). ACB Group and the foundation cooperate closely in an alliance. ACB is one of the founding members of Medal, the international mediation services alliance.

Ms Schonewille teaches lawyers, mediators, diplomats and negotiators in the advanced use of negotiation and mediation techniques; both in The Netherlands and abroad. Furthermore she has extensive experience in training corporations in conflict management and she works as an international deal facilitator. She participated in numerous international ADR projects. Currently she is ADR Key Expert in European Commission sponsored project, 'Technical Assistance for Better Access to Justice' in Turkey.

Additionally she publishes regularly and she is the author of the Toolkit Series. Her books on mediation techniques and mediation advocacy are used by professionals and universities.

She lectures at the University of Utrecht and is in charge of setting up the business mediation course for the interfaculty minor in mediation (social sciences, law faculty, economics, and business administration).

Moreover, she is one of the assessors for the certification of mediators for the Netherlands Mediation Institute (NMI certified mediator) and on IMI's Advisory Council.

Education and prior work experience

After graduation of the law faculty of the Groningen University in the Netherlands, Manon Schonewille worked abroad for multinational organisations among which Nestlé and Schering. As an international marketing manager she was in charge of several business development projects, including the initiation or expansion of subsidiaries in European markets, as well as product (re)launches.

In the conflict management field she completed courses from e.g. the Center for Effective Dispute Resolution (CEDR) in the UK and the Program On Negotiation at Harvard law school. At the National Conflict Resolution Center (NCRC) in San Diego, US, she gained practical mediation experience and successfully completed the credentialing program.

Language capacities include fluency in Dutch, English and German. As well as a basic knowledge of French.

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EuropeAid/123555/D/SER/TR

Technical Assistance for Better Access to Justice

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Esra uhadar Grkaynak is currently an Assistant Professor at the Department of Political Science in Bilkent University, Ankara, Turkey. Before joining Bilkent University, she worked as an Assistant Prof. in the Conflict Analysis and Resolution Program of Sabancı University, Istanbul, Turkey. Dr. Gurkaynak received her M.A and Ph.D. in International Relations and an advanced graduate certificate in Applied Conflict Resolution from Syracuse University.

While at Syracuse University, she worked as an instructor, as a research affiliate at the Moynihan Institute of Global Affairs, and as the Program Coordinator of the Program on the Analysis and Resolution of Conflicts in 2000-2001. She completed a Syracuse University award winning dissertation in 2005 titled "Evaluating Track Two Diplomacy in Pre-Negotiation." Her research interests include international mediation with a special focus on track two processes in the Israeli-Palestinian and Cyprus conflicts, evaluation of peacebuilding and conflict resolution programs, and political psychology of conflicts. Her research has been published in academic journals such as *International Negotiation*, *Journal of Peace Research*, and *Turkish Studies* and also in various book chapters.

Besides her research on third party roles and techniques, Dr. Gurkaynak conducted trainings and consultations on conflict resolution, negotiation, and mediation for various groups and organizations in Turkey and elsewhere. She is also a board member of the European Mediation Network Initiative.

For personal web page and CV please go to: www.bilkent.edu.tr/~esracg.



**Aşiyen Süleymanoğlu
Topaloğlu Law Office**



Aşiyen Süleymanoğlu graduated from Istanbul Bilgi University's Law Faculty and has practised as a lawyer since 2006, as a member of the Istanbul Bar Association.

After her graduation, she has successfully completed a rigorous course of study and professional certificate program with DAAD Scholarship in theory and practice of Mediation/Arbitration and Negotiation, by the faculties of Tulane University school of Law, USA and Humboldt University School of Law, Germany. Also she attended International Post-Graduate Course "Making and Saving the Deals" on Resolving Business Disputes Internationally in Italy.

She is currently working as ADR project assistant in Better Access to Justice Project. She is fluent in English.

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**Şamil Demir
Ankara Bar Association –Turkey**



Şamil Demir, member of Ankara Bar Association Alternative Dispute Resolution Center Executive Comitee, founder member and vice-president of Alternative Dispute Resolution Association, Member of Ankara Bar Inspection Committee Member. Başkent University Alternative Dispute Resolution and Mediation Training Program Coordinator and also master degree student of the same university.

He publishes articles by scholars and experts, and posts announcements on negotiation mediation and ADR on his website arabulucu.com for the purpose of furthering the development and the growth of mediation, negotiation and ADR literature in Turkey.

He has taken active role in national and international training programs and conferences organized by EU and Ankara Bar association.

Mr.Demir, an appointed lecturer in "negotiation techniques" at Başkent Üniversity has numerous articles and studies on mediation and negotiation techniques.

He graduated from Anadolu University Law Faculty in 1997 and still working as an attorney-at-law registered to Ankara Bar Association.